

Company profile

SOLID

PARTNERS,

FLEXIBLE

SOLUTIONS



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HISTORY AND MISSION

Agro Legato Kft. is a Budapest based and Hungarian owned company formed in 1996. Our company was the first to supply the milk industry in Central and Eastern Europe (milk production, animal health, reproduction, milk processing industry) with a fully-integrated group of high quality products. Today, Agro Legato is a dynamic and fast growing company that offers a full range of carefully selected, flexible and integrated solutions from the world's leading suppliers, and is the official Central and East European representative and technical partner of several well-established and trusted suppliers to the milk industry.

We have regular and long-standing commercial contacts with almost all Central and East European countries through our network of local representatives and authorized resellers. These relationships continue to expand and are a major part of what makes Agro Legato a dynamic and fast growing company.

The year 2001 marked a significant step in the life of Agro Legato. In 2001, we opened a subsidiary company in Brasov, Romania. Our experience has proven that this commitment was good for both Agro Legato and our clients. In a very short time, our subsidiary has solidified and expanded our relationship with our clients in this growing and emerging market. As a result, Agro Legato Romania SRL has quickly emerged as a leading supplier of the Romanian milk industry.

In the year of 2005 we made another significant step forward: the Bulgarian office was opened in Sofia. The company is very busy in starting and catching up on an emerging market. We are expanding into the livestock farming and into the dairy processing sector as well. Outlooks are good as both Romania and Bulgaria has already joined to European Union.

While Agro Legato's history is rooted in the milk industry our company has an even broader vision looking forward. We recognize the demands and possibilities of Hungary and other nations we serve joining the European Union. It is part of our mission to also gradually improve and provide solutions for other market segments of food industry (i.e. meat industry, canned products industry, general food industry). For example, we are continuously working to expand our product offerings to include food security and hygiene. We also continually seek contacts with the world's leading laboratory devices and rapid test production companies. We are committed to quickly and efficiently delivering these devices, our knowledge and experience to the clients.

While Agro Legato remains dynamic and adaptable to changes as food production and food safety creates new challenges, some core principles will never change: the high quality of our products and services, as well as our trust based and client focused philosophy. Agro Legato is committed to working for and with its clients and business partners. These core values were priorities when creating our company – putting behind all financial considerations – and remain so today and into the future.

Agro Legato demonstrates daily through our reliable and conscientious work why we are the key Hungarian partner of our clients not only in commercializing products, but also in the field of technical support. Several hundreds of solid clients prove the trust earned and the satisfaction of our partners. Agro Legato is proud to include many leading Hungarian and international companies within our growing list of business references, but we are equally proud to include many one man firms and small companies, too.

At Agro Legato, we think that personal contact is very important. For this reason, we frequently organize shows, training days and conferences. In addition, we present demonstrations in the context of professional days organized by the company. At Agro Legato, we wish to share our expertise and experience with our colleagues and partners while also learning more about the challenges they are facing. These events satisfy a significant professional demand and underscore our commitment to our industry and clients.

OUR PRINCIPLES

At Agro Legato, our principles guide us each day. We have created a loyal and satisfied client group that relies on Agro Legato for high quality products, flexible services and personal attention that is committed, expert, and focused on delivering value to our clients. This combination of products and services is the Agro Legato advantage. We would like to present the Agro Legato advantage to more and more people. We offer and deliver sophisticated solutions of market leading products as well as our experience. **Our motto is: Solid partners and flexible solutions.**

OUR SERVICES

- ✦ Supply of laboratory instruments and tests;
- ✦ Quality assurance, food safety, food hygiene;
- ✦ Supply of milking technology, cooling technology, parts and components;
- ✦ Animal breeding performance analysis (approved milk meters, technological livestock weighing systems, etc.);
- ✦ Animal health, udder health, mastitis control;
- ✦ Tools and hormones for breeding, reproduction and embryo transfer;
- ✦ Farm level laboratory devices, tools and tests; and
- ✦ Professional advisory service, consultancy, case studies.

A SECURE PROFESSIONAL BACKGROUND

The Agro Legato advantage is based on a group of experienced, educated colleagues and continuous internal developments. An on-going internal and external training system supports the more effective client service and problem management. Agro Legato is also highly invested in technology to better serve its clients and partners.

Our clients and partners can always reach us via e-mail in order to assure smoother problem solving solutions. In the near future, our website will be completed. At that time, our clients and partners will be able to read news, manuals, updates and solution proposals on our web pages.